

## SPRING CONFERENCE BACKSTAGE TO BOX OFFICE: BUILDING BETTER BRANDING

## **THURSDAY, APRIL 10**

8:00 am	Check-in and Breakfast Sponsored by Live Design Group	Red Mountain Theatre Grand Lobby
9:00 am	Welcome Remarks & Keynote	Discovery Theatre
10:00 am	How Are Y'all Doing?	Discovery Theatre
11:30 am	Break Sponsored by The Muny	Grand Lobby
12:00 pm	Sending the Message	Discovery Theatre
1:00 pm	<b>Lunch</b> Sponsored by Concord Theatricals	Grand Lobby
2:15 pm	Marketing's Role in Accessibility & Community Engagement	Discovery Theatre
3:15 pm	Break	Grand Lobby
3:30 pm	Concurrent Breakout Sessions Alternative Revenue Streams Social Media Strategy Marketing for Artistic Directors Artistic for Marketing Directors	Studio 2 Studio 3 Studio 4 Studio 5
4:15 pm	Break	Grand Lobby
4:30 pm	Red Mountain Theatre's Arts Campus	Mainstage Theatre
6:00 pm	Pre-Theatre Reception Sponsored by Music Theatre International	Studio 2
7:30 pm	Disney's Freaky Friday	Mainstage Theatre
FRIDAY, APR 8:00 am	Breakfast Sponsored by Broadway Licensing Global	Grand Lobby
9:00 am	NAMT Updates University Co-Productions A Word From Our Sponsor: Break-Away Tours	Discovery Theatre
10:15 am	Collaborating Across Departments	Discovery Theatre
11:15 am	Al in the Arts	Discovery Theatre
12:15 pm	Break Sponsored by The Hollywood Pantages	Grand Lobby
12:30 pm	Concurrent Breakout Sessions Marketing to Young(er) Audiences Hands-On Al Analytics & Segmenting Smarter Video Marketing	Studio 2 Studio 3 Studio 4 Studio 5
1:15 pm	<b>Lunch</b> Sponsored by Theatre Under The Stars	Grand Lobby
2:30 pm	Anatomy of a Ticketing Cycle	Discovery Theatre
3:30 pm	Closing Remarks	Discovery Theatre
4:45 pm 6:15 pm 8:00 pm	Transportation to BCRI Closing Reception @ Vulcan Park Transportation Returns to Hilton Garden Inn/Home2Suites	Hilton Garden Inn/Home2Suites Vulcan Park & Museum